



**golfcourse
matters**



**clubhouse
matters**



**you
matter**

mm
material matters

Material Matters Newsflash!

The Time is Right To Let Material Matters Handle Your Utilities

Here's Why

Over recent months the Utilities markets have been a constant changing landscape, not just from the ever increasing price of gas and electricity but also in the way that the suppliers are now stipulating conditions against some of the contracts that they issue ie we are seeing more and more now how the economic climate is forcing suppliers to insist on payments in advance or security deposits for those businesses with a low or poor credit rating and history.

We have also seen how brokers are “popping up” and contacting businesses stating how they can provide the best rates and service but leave the client high and dry at the first sign of trouble. “It is now more important than ever that you use a reputable, trustworthy organisation who will see your utilities needs through from termination of your existing contract, pricing to placement and commencement of your gas and electric contracts if you want to avoid costly bills as a result of unresolved issues during the process” stated Annette Cook, Energy Manager, Material Matters Ltd who went on to say “Often brokers are contacting businesses too far in advance to actually be able to provide an accurate, competitive quote and are duping clients into signing contracts on rates that cannot be held until their actual contract end date, resulting in far higher than anticipated annual expenditure in this area. Businesses should be wary of promises on deals that appear too good to be true – as they often are!”

“High quality, honest and straight forward support and advice. We trust MM 100% as they have proved time and time again that they look after our best interest at all times” said Grahame Cowlshaw, Secretary Farnham Golf Club

Material Matters pride themselves, not only on being able to provide great rates, but also in the support, problem resolution and all round management of your utilities accounts. Their Clients know that they always strive to be truly impartial – Material Matters work for YOU and do not favour one energy company over another.

Another recent example is that after placing a contract for Romsey Golf Club, just at the point of the new supplier taking over the contract, issues were raised due to an admin error by their current supplier resulting in the supply not being released and the client being put on to out of contract rates. MM were able to ensure that the current supplier not only took full responsibility for the error but also that they would guarantee that no out of contract rates would be applied.

On confirming this to the Treasurer of Romsey Golf Club, Nigel Powell, he stated

Energy Matters

Pricing, consumption advice and complete contract management



“Thank you very much for your prompt response to British Gas, without your intervention this whole situation could have been very costly for us. I am grateful for your efforts as I am not sure that this would have been resolved so quickly and with no additional costs to us - it’s good to have you on our side”

Your utility bills are likely to be a significant portion of your expenditure within your business, MM can help you manage these so that you never miss a contract end date, always have the best rates and are always looked after from the start and for the duration of your contract. You can even manage your contracts on-line – to find out how, take a look at our website <http://www.materialmattersltd.co.uk/technology/>

Why leave this integral part of your business to chance when you can have access to an independent approach, comprehensive supplier contacts and high levels of customer service – all free of charge at Material Matters Limited!

For more information please go to www.materialmattersltd.com/energy-matters or call us on 01252 621114

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